

WALL STREET TRYING TO FORCE SECRETARY SHAW

Wants Similar Relief to That Given Money Market Two Months Ago.

Desire to Place Municipal and Other Bonds to Increase Circulation.

Wall Street is endeavoring to force Secretary Shaw to come to its relief in a manner similar to the assistance he gave two months ago when he agreed to accept municipal and other bonds in order to enable the banks to increase their circulation.

There are at present deposited securities of this class to the amount of approximately \$142,000,000, yet Wall Street is clamoring for more. This action of the Secretary was taken prior to the election and resulted in relieving the stringency of the money market for a time. The recent heavy movement in stocks and a series of contingencies which has arisen within the past two weeks have brought about a condition of affairs somewhat similar to that which confronted the money market during the latter part of October. The increased export trade, the large liquidation of securities that has been brought about and the preparations already made by the banks to meet the usual end-of-the-year payments have combined to embarrass the situation, and Wall Street demands more money.

The Customs Receipts.

Under the law the Secretary of the Treasury has no authority to divert the customs receipts, which are paid directly into the subtreasuries, and can only be taken out of the Treasury by appropriation of Congress. Hence the only relief within the province of Secretary Shaw to extend is to allow the receipts from internal revenue to remain in the banks designated as Government depositories, and permit the banks to deposit securities against these, upon which to increase their circulation, as was done two months ago.

Secretary Shaw is, however, not dis-

posed to repeat the experiment he then attempted. Not only did it bring upon him much criticism for a course which many believed to be a too liberal interpretation of the law, but it is contended that the condition of the Treasury does not at present warrant any such procedure.

Cash Balance Available.

There was an available cash balance yesterday at the close of business of \$207,123,426.21, but the working balance in the Treasury was only slightly in excess of \$58,000,000. As it is the policy of the Treasury Department not to permit this balance to fall below \$50,000,000, Secretary Shaw does not see his way clear to take any steps to relieve the pressure which now exists in Wall Street.

Treasury officials regard the present condition as one created entirely by Wall Street and declare that it is apparent that the demand for money exists nowhere else throughout the country, as is made evident by the fact that no complaint has come from any other section regarding a scarcity of currency with which to transact business. It is pointed out by Treasury officials that it is not unusual to have an increased demand for money during the first two weeks of December, and that this time is frequently one of seriousness. So far as the money market and the stock market are concerned, the reason is that the process of gathering funds for the use of the end of the year is most active. However, they profess to believe that the situation is rapidly clearing up, and that within a few days the stress will be over without any relief from the Treasury.

To Do Nothing at Present.

Whatever plan Secretary Shaw may be considering in this connection, it is stated positively he does not contemplate doing anything at present in response to the demands of Wall Street—certainly he will not continue the plan of accepting other than Government bonds as security for circulation. He regards the stringent situation of which Wall Street complains as an artificial one and for which Wall Street is wholly responsible.

There has been some intimation that the purpose of Wall Street is to induce Secretary Shaw to purchase bonds in order to place more money in circulation, but in view of the fact that his recent offer was not generally accepted he is not disposed to repeat it.

TROUBLES THAT BESET THE TELEPHONE GIRL

Her Path Is Not Strewn With Roses, and She Is Frequently in Despair.

None of the thousands of marvelous inventions given to the people within past decades has shown more improvement than the telephone.

Had anyone been foolish enough to make the assertion twenty years ago that a person in Washington could converse with another in New Orleans or in Bangor, Me., it would have been a sure sign of insanity, or at least the people of those times would have declared him insane. It was difficult enough for the public to believe that messages could be sent within the city limits by means of the telephone, but when it was announced that a person in one city could communicate with a friend in another, they were far more incredulous, and it is a fact that there are hundreds of people today who refuse to believe such a thing possible. Both the local telephone and the inter-city telephone are commonplace in the daily life of a man who has business to attend to.

Improvements in Service.

The improvements in the service are as wonderful as they are numerous, and the telephone instrument of today is no more like the one of ten years ago than the trans-Atlantic cable line is what the Marconi system will be when in operation. Although the telephone nowadays is considered marvelous in its up-to-dateness by those who use it, it is said that within a few years there will be more changes that will make the public open its eyes in wonderment. It is believed that wireless telephony is not very far off. Already with the new-fashioned desk telephones, upon which each subscriber can connect himself with any 'phone in the city, the passing of the 'hello' girl is argued.

There are thousands of business men in Washington who use the telephone in preference to the telegraph, for obvious reasons. Principal among these is the absence of delay in answering. In some of the prominent business houses and brokers' offices, the telephone bell is kept going "ting-a-ling-aling-aling" almost every minute. A man who wishes his broker to close out his stock does not want to waste any time in getting word to him, for in a case of this sort minutes might mean dollars lost. There are hundreds of other cases where the telephone proves invaluable, such as in

calls for ambulances, doctors, policemen, and fire apparatus.

Ignorance of Users.

But few of the thousands of persons who use the telephone daily know anything about it, further than that the bell is rung, Central answers, they ask for the number and begin to talk with the party on the other end of the line. Others do not know that much. They see the wooden box and hard rubber receiver and mouthpiece on the wall, but would not know the first thing about using it. This ignorance on the part of telephone users is accountable for the numerous delays and words with "Central" when the party on the other end of the line does not answer promptly.

To those initiated in the mysteries of telephony, principal among whom are the "hello" girls, telephony is just as interesting as botany is to the flower fancier or phrenology to those interested in "bumps." The workings of the telephone when one person calls for a number over the central board is nothing short of wonderful. The system is this:

How Instrument Works.

John Smith, at telephone No. 654, wishes to get James Jones, whose 'phone number is 789. He goes to his telephone and rings the bell. He waits a few seconds, but does not know why he is waiting. When Smith rings his bell a tiny little cover or lid drops down on Central's switchboard, and the number 654 is shown. This means to "Central" that some one at that number wishes to speak to some one else. She "plugs in" on 654 and asks "What number, please." Smith replies that he wishes 789 on the main, east, or west exchange. Central places the second plug on Smith's circuit in No. 789, and presses the button on her board, which rings the bell at Jones' place.

When Jones answers, and the two begin to talk, Central takes the other calls which come in on her board, five and six at a time, even when business is bad. Sometimes a subscriber will ring his 'phone several times before Central answers, and when she does answer, he hears the wires with expressions to which cold type would do an injustice. He, of course, believes that the "hello" girl is not minding her business, and that he is the only subscriber she has to look out for. In this he is mistaken, for each of the girls has a

board to operate, and on each there are upwards of 500 subscribers, who could all ring in on her board at the same instant if they wished to.

What causes the delay is other calls have been received before this man's "Central" has had time to attend to one subscriber before attempting to serve another. It is true that some of the girls have become so proficient that they can attend to about 800 subscribers and answer six or eight at a time, but they cannot keep the work up long, because it destroys every particle of nerve force they possess and the long hours which they are compelled to work break down their constitutions before many months of service. Then, too, the "hello" girls' path is not strewn with roses. Some persons would imagine that answering calls and connecting one subscriber with another is easy work, but such is not the case.

The telephone girl, in almost every case, endeavors to get the party wanted as quickly as possible. Hardly any of the subscribers realize this and consequently do not keep their fire confined within their bosoms, but shower things akin to imprecations upon the young woman who is endeavoring to serve them.

In speaking of the workings of a telephone exchange, an assistant chief operator recently said:

"The duties of a chief operator are as varied as they are intricate. Her work is the management of the office, which is conducted somewhat on the order of a large schoolroom. The grown young women who answer the subscribers' calls and make the connections respect the chief operators as pupils regard the teacher at school."

The Chief Operator.

"When the chief operator has information the trouble man that his assistance is needed to fix a number of 'phones which are out of order, received excuses from a number of the girls who cannot work on that day because of a funeral or a marriage, checked over the hundreds of reports from all branches of the service in which her department is interested, and attended to the score of other duties, she has only commenced her day's work."

"Quite sensitive and high-strung young women, who cannot imagine why a subscriber should talk to them so gruffly, is one of the principal sources of worry. Although not all or a majority of the subscribers use abusive language over the wire, the number is large enough. Sometimes a subscriber will cause one of the super-sensitive young operators to leave her board in tears, and then comes the demand for the services of the chief operator, who must put her arms around the girl and comfort her, or talk to her severely or sensibly as the case may demand."

"The girl must be induced to go back to her board as quickly as possible, and sometimes coaxing does better than reprimanding. If she loses very much time, another subscriber might ring up and lose his temper, and cause a fresh stream of briny tears."

GEN. REED'S PICTURES SOLD AT AUCTION

Good Prices Obtained at Sale in New York Friday Night.

NEW YORK, Dec. 13.—The auction at which the late Gen. Charles M. Reed's pictures were sold in Delmonico's ballroom last evening brought a total of \$29,220 for fifty-six paintings. It was the first art sale held at the Forty-fourth Street Delmonico's, but if the grand ballroom there can insure such prices as last night's sale brought forth it will be in demand among the auctioneers who sell paintings.

Anthony N. Brady paid the highest figure of the evening for Schreyer's "Ara-

bian Horsemen's Halt at the Fountain," which he took at \$8,250. E. B. Perkins got the same painter's "Bulgarian Provision Train in Winter," at \$6,500, and Julius Oehme bought this artist's "The Burning Stable" at \$1,000.

"The Rabbit Seller," by Meyer von Bremen sold at \$2,000; Thaulow's "Bridge at Andenarda" at \$1,300; "The Flirtation," by Casanova, at \$550; "Sheep Interior" by Verboeckhoven, which was not the interior of a sheep, but a housing of several sheep, at \$825; "Children at Play," by Blommers, at \$700; "Ruth," by Merle, at \$500; "Hay-making in Denfouville" at \$450; "Flowers," by Kunz at \$375; and Meyer von Bremen's "First Love Letter" at \$300. L. M. P. Mendham, W. M. K. Olcott, R. L. Fox, P. A. Curtin, L. G. Reid, E. S. Nash, and various Fifth Avenue dealers were among the buyers.

SCHWARTZ,

Ladies' Tailor.

Importer.

During the past season the great increase in my business compelled me to employ a large force of tailors, whom I was fortunate in securing from the shops of leading Ladies' Tailors in New York. To secure these men I not only had to pay them phenomenally high wages—but had to guarantee them steady employment.

To comply with this arrangement, and to keep these men employed between seasons, I have decided to make a special reduction on all orders placed after January 1, 1903. New models for winter and early spring will be on display, and will be copied at astonishingly low prices.

William Schwartz,
Ladies' Tailor and Importer,

1226 Fourteenth Street Northwest,
Washington, D. C.

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Don't Delay Your Christmas Shopping.

Holiday Umbrellas.

Thinking of buying an Umbrella for some one? You'd better take a look at our thoroughly reliable ones. The prices are varied enough to please any purse.

Women's All-silk Umbrellas, in black, navy, and green, plain or fancy border, natural wood handles. A \$3 Umbrella for..... **\$1.98**

Women's 26-inch Silk Gloria Umbrellas, steel rod, paragon frame, natural wood, silver trimmed. Dress, ebony, ivory and silver knobs; case and tassel. There are only 200 of these \$1.75 Umbrellas, at special price..... **\$1.19**

An All-silk Umbrella for women or men, close rolling, with beautiful handles of pearl and silver, gold and silver, and burnt ivory, or silver trimmed. A \$5.00 value for..... **\$3.98**

Children's Silk Gloria Umbrellas, steel rod, paragon frame, nice assortment of fancy handles, suitable for boys or girls. A \$1.48 grade for..... **98c**

Women's and Men's Umbrellas, union silk, an elegant assortment of handles in sterling silver, pearl and silver, gilt, natural wood, carved horse head or hounds. An Umbrella worth \$3.98, for..... **\$2.48**

An All-silk or Fine Union Silk Umbrella, 28-in., for men; a great assortment of burnt ivory, sterling trimmed or Vienna horn, or silver, or gold trimmed. A \$6.00 and \$7.00 value..... **\$4.98**

DON'T delay your Christmas shopping 'til the last few days. Begin tomorrow. You'll find it a pleasure instead of a burdensome task, and, besides, you'll have the satisfaction of selecting from complete assortments. The holiday season never opened with greater promise. Immense crowds daily flock to this store, and speak in the highest praise of the display we have prepared. You will find our service is the best, our delivery prompt. We engrave all Silverware, we stamp all Leather Goods, we suitably box all Gift Articles free of charge.

For the accommodation of Our Patrons This Store Will Remain Open Evenings 'Til Christmas.

Holiday Handkerchiefs

For Men, Women and Children.

If you have Handkerchiefs on your gift list, don't overlook these tempting items—every one is exactly what tasteful men and women buy for their own use:

Women's Hemstitched Initial Handkerchiefs; sell regularly for 50c. Special..... **50c**

500 dozen Fine Swiss Embroidered Handkerchiefs; an endless variety of choice designs; were 15c and 18c. Special..... **12 1/2c**

Men's Irish Linen, Tape Border Handkerchiefs; our 12c quality. Special..... **12 1/2c**

Men's Pure Irish Linen Initial Handkerchiefs; our regular 25c quality. Special..... **25c**

Men's Japonette Handkerchiefs; these are fine mull, with large silk initial; instead of 12 1/2c each, 3 for..... **25c**

Women's All-linen Embroidered Edge and Hemstitched Embroidered Handkerchiefs; actual worth, 25c. Special..... **25c**

Superior quality of Lace Trimmed and Embroidered Edge Handkerchiefs; all the latest designs; instead of 60c, special..... **50c**

Men's Silk Bandanna Handkerchiefs; large size; worth \$1.00. Special..... **75c**

Reliable Furs.

The time for Furs is here in earnest. What woman would not be proud to possess a set of furs—not alone for comfort, but for the style they impart to the street dress.

Our store is well equipped to supply every need in Furs. These items will give you an idea:

Black Hare Muffs, **\$2.25, \$2.98, \$3.98**
Isabella Fox Muffs, **\$10.00 and \$15.00**

Black Coney Scarfs, with six tails; worth \$1.48..... **86c**
Genuine Marten Scarfs with tails, worth \$15.00..... **\$11.98**

A large assortment of Misses' and Children's Fur Sets, in imitation ermine, brook mink, angora, and nutria, from **98c to \$1.25**

Separate Muffs for Children, in electric seal, nutria, and brook mink— **98c to \$5.98**

Electric Seal Coats, 22 inches in length, lined with heavy brown satin; storm collars. Special..... **\$25.00**

Great Holiday Sale of

Dress and Waist Patterns

Here is a list of Dress and Waist Patterns that will make ideal Christmas gifts, and marked at unusually low prices. You can make no mistake in presenting such a gift, for they are always appreciated, and to make the gift book more presentable we box the fabrics in pretty fashion:

Silks.

3 1/2-yd Patterns, \$1.47
Handsomely boxed Silk Waist Patterns, in white, with blue stripes, pink with white, lavender with white, etc. Values, \$1.98.

\$2.19 4-yd Patterns, \$2.19
Handsome Silk Waist Patterns, nicely boxed, consisting of plain Royal Taffetas, in all leading shades. Also figured Louisines.

\$2.89 4-yd Patterns, \$2.89
Plaid Silk Waist Patterns, in bright colors; some black and white checks; blue and white, and green and white.

Black Peau de Soie, \$1.98
Black Peau de Soie, 36 inches wide, double faced, gilt edge; a \$2.25 value.

\$1.00 Dress Patterns, \$6.25
5 yards Imported Broadcloth; beautiful satin finish; black only; steamed and boxed free. The pattern, \$6.25.

\$1.25 Flake Suiting, 98c
56-inch Flake Suiting. Novelty Cheviots, and Striped Vicunas. Special, yard, 98c.

\$7 Dress Patterns, \$4.90
Your choice of a 5-yard pattern of Broadcloth, Venetian, Melton, or Flake Tweeds; steamed and boxed. The patterns, \$4.90.

\$1.50 Venetian, \$1.19
52-inch All-wool Venetian Cloth; all the newest shades and black. Special, \$1.19.

Henrietta and Cheviot, 38c
All-wool Henrietta and Cheviot; colors are cream, red, old rose, helle, light blue, turquoise, mode, green, navy, brown, myrtle, etc. Some of \$1.00 goods, others are regular \$1.25 qualities. Don't neglect this opportunity. 79c.

\$1.50 Waist Patterns, 95c
Beautiful Satin-striped Waistings, some plain effects, in colors of cream, light blue, red, reseda, old blue, old rose, pink, etc. No need to have these at home. We'll keep 'em for you until wanted. Be early. 95c.

All-wool Albatross, 33c
Fine All-wool Albatross, in shades of cream, pink, light blue, tan, green, gray, red, navy, moss, pearl, old rose, old blue, mode, helle, etc. Bring samples of the best you can purchase elsewhere at 50c; compare with ours that go on sale tomorrow at, yard, 33c.

\$1 French Voile, 79c
We will offer for tomorrow, one piece each, 45-inch Finest Wiry French Voile, in shades of pink, cream, nils, baby blue, navy, tan, blue, light, marine gray, etc. Some of \$1.00 goods, others are regular \$1.25 qualities. Don't neglect this opportunity. 79c.

Special in Black for Xmas
Black All-wool Mistral. This is a dress fabric very much in demand. We have only a limited quantity to sell at the price, 38 ins. **50c**

Special in Black for Xmas
Canvas Etamine, to be used as a drop skirt over colors or black. This has a very pretty weave basket effect. 36 ins. **45c**

Special in Black for Xmas
Black All-wool, a fine all-wool mohair material for skirts or suits, especially adapted for this season; medium light weight; 42 ins. Special price for one day..... **60c**

Special in Black for Xmas
Black Mohair and Wool Whip Cord; fine, firm weave; extra value; excellent for coat, suit, or skirt; a good dust shaker; 62 1/2 ins. One day..... **62 1/2c**

Blankets, Spreads.

Everything for the bed—whatever you call for is here if it should be—and at attractive prices.

11-4 Real Marseilles Quilt; four pretty designs, lemmé ready for use; a good weight for easy laundering. **\$1.59**

Full size Fine Marseilles Quilt; either satin or heavy tufted finish; seven handsome all-over and center-piece designs. **\$1.98**

\$3.00 Extra Size Fine Marseilles Quilt; 4 exquisite "raised flower" patterns; heavy weight; crocheted edge..... **\$2.50**

\$4 Marseilles Spreads at \$3
We can show you at this special price, a pretty line of heavy-weight Marseilles, either homed edge or cut-out corner for metal heads, and the satin finish also. These goods are values at the price and cannot fail to please you.

11-4 White Wool Blanket; made to wash and wear well; good finish; red and blue borders. **\$2.19**

11-4 White Wool Blankets; close-in weave; fine in finish; soft and warm; wide silk binding; pink, blue, and red borders. **\$2.98**

11-4 Fine White Wool Blankets; finely finished; made out of the best selected materials; an excellent wearing covering; all borders. Regular price, \$4.25..... **\$3.48**

12-4 Royal California Blankets; a triumph in bedwear; the equal of any \$5.00 covering in the city; soft, warm, and slightly extra large size; weighs six pounds; pink, blue, and red borders..... **\$6.90**

Corsets.

C. B. Corset, made of very fine French Coutil; medium and high bust; long dip hip, bias, gored. Price..... **\$1.75**

Thomson's Glove-Fitting Corset, made of coutil; low bust; medium hip, straight front. For one day..... **69c**

American Lady Corset, made of coutil, bias, gored, ribbon trimmed. Price..... **\$1.00**

Odda and ends in C. B. and American Lady Corsets, made of coutil, in high and low bust, long and short hip. Price..... **49c**

Holiday Leather Goods.

Walrus and Seal Wrist Bags; moire lined; inside frames; all colors; nice gilt and gun metal frames. Only..... **\$1**

Combination Pocketbooks; seal, alligator, morocco, and levant; plain or mounted. Special..... **49c**

A great variety of Chatelaine and Wrist Bags; all kinds of leathers; plain and fancy frames. Only..... **50c**

Men's Card Cases and Wallets, in seal and alligator; all styles and sizes. **25c to \$3.98**

Collar and Cuff Boxes; several shades of satin lining; a variety of leathers. Only..... **98c**

Writing Tablets in endless variety; different leathers; complete outfit..... **\$1.98**

Muscle Rolls, in leather; black and colors; lined and unlined. **50c to \$3.98**

The newest Pocketbooks are long and narrow; the gloved hand encircles them easily. Here at **25c to \$5.98**

Wrappers.

A Wrapper of neat design, made of excellent quality flannelette, in good, serviceable shades of navy, red, gray, Perstan effect; also the black and white stripes and figures; stylishly trimmed over shoulder; the new sleeve, turn-over collar; extra wide skirt; finished with deep, full flounce; sizes 34 to 46; regular price, \$1.48. Special price..... **98c**

A very stylish Wrapper, made of double fleeced swansdown, in beautiful shades of light blue, pink, and gray; full front, with neat bretelles over shoulder; daintily trimmed with rows of black ribbon velvet; the new shape sleeve, with cuff; turn-over collar; excellent width; skirt with full, deep flounce; sizes 34 to 44; regular price, \$2.98. Special price..... **\$2.48**

LANSBURGH & BRO.,

420 to 426 Seventh Street.

417 to 425 Eighth Street.

Women's Underwear

That is fashioned to fit the figure of the wearer perfectly.

Women's Heavy Fleece-lined, Ribbed Vests and Pants, in white and gray; 35c value. Tomorrow..... **25c**

Women's Natural Wool Vests and Pants; The value. Tomorrow..... **50c**

Women's Extra Heavy Natural-wool Vests and Pants; non-shrinkable; \$1.75 value. Tomorrow..... **\$1.50**

Women's Star of Garter Vests and Pants, in white or gray; fleece-lined, Jersey-fitting, extra heavy. On account of broken sizes, all of \$1.60 and \$1.25 and \$1.50 values, tomorrow..... **89c**

Women's Swiss Ribbed Corset Covers; high neck and long sleeves; in white or black; 2-3 wool; \$1.25 value. Tomorrow..... **98c**

Boys' Extra Heavy Fleece-lined combination Suits, in white or gray; \$1.25 and \$1.29 values. To-morrow..... **98c**

Children's Fleece-lined Jersey-fitting Vests and Pants, in white or gray; one-half wool; on account of broken sizes. Tomorrow, 50c value..... **35c**

Boys' Heavy Fleece-lined Shirts, Pants and Drawers; sizes from 24 to 34. Each..... **25c**